Information or Terminology Definition Page



Quiz Page

# Which customer matches the profile of a customer that would benefit from a Conservative Income Portfolio?

Select the customers that matches the Conservative Income Portfolio profile

### **Conservative Income Portfolio Profile**

**Investment Objective:** Providing an immediate and stable source of income along with potential for modest long-term capital growth.

**Target Audience:** Investors seeking a stable and consistent source of income due to change in employment and/or lifestyle.

Recommended Time Horizon: Medium-term

Risk Tolerance: Low



## Jennifer

Timeline: 5 years

**Investment Goals:** saving for a downpayment for a new home

Risk Tolerance: not comfortable with wild market swings; would prefer stability



## Thomas

Timeline: 25 years

Investment Goals: Seeking longer-term growth for future retirement goals

**Risk Tolerance:** comfortable with market swings and cycles



# Mohammed

Timeline: 15 years

**Investment Goals:** saving for his only daughter's education fund

Risk Tolerance: comfortable with potential losses in exchange for larger returns



# Sarah

Timeline: 5 years

**Investment Goals:** saving for a 6-month trip around the world

Quiz Page (Answer Selected)

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Quiz Page (Immediate Feedback - Correct Answer)

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## Correct

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Timeline: 15 years

Investment Goals: saving for his only

Risk Tolerance: comfortable with potential



## Thomas

Timeline: 25 year

Investment Goals: Seeking longer-term

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Quiz Page (Immediate Feedback - Incorrect Answer)

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# **Incorrect**

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Summary Page

